

CAPABILITY STATEMENT

Syl Frazzini

Vice President of Sales

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Company Summary

ABC has been an office equipment business since 1981. Our expertise in digital document workflow solutions gives us an incredible advantage to blend multi-technologies together to give our valued customers the customized solutions that they need to succeed in today's competitive environment. We have past and current awards and references to support our claim to be able to serve any organization in our market place better than anyone in our industry.

Core Competencies

- Copiers and MFP's Production Units
- Projectors and White Boards
- Managed Print Services
- Duplicators
- Wide Format/Plotters
- Electronic Document Management
- Shredders
- Scanning Services
- Backfile Conversion, up to engineering sized documents
- Single Source Provider/Independent Dealer
- Service All Ricoh, Lanier, Savin, & HP Equipment

Past Performance

City of Youngstown

\$50,000.00 - Copiers, Service, Supplies, Wide Format

City of Warren

\$50,000.00 - Copiers, Printers, Service, Supplies, Scanning Service, Backfile Conversion, Wide Format

Mahoning County Libraries

\$50,000.00 - Copiers, Printers, Service, Supplies, Production Units, Offline Finishing

Midwestern Intermediate Unit IV

\$50,000.00 - Copiers, Printers, Offline Finishing, Service, Supplies, Production Units

Differentiators

- Recognized Through Ricoh's Eco Excellence Program for Environmental Sustainability
- Annual Preferred Partner Designated by DLL Financial Services
- Buy Ohio Approved Vendor
- Ricoh Contract Number: GS-03F-0085U
- Ricoh Chairman's Award
- Accredited A+ Business
- Group Purchasing Organization Membership
 - Intalere
 - Med Assets
 - NASPO
 - Premier
 - American Bar Association
 - Vizient

Authorized Vendor

OMNIA 4400003732

Ohio STS 096 – 800872

PA COSTARS 1 & 3

Federal GSA Schedule

Buy Ohio Approved

DUNZ

061779211

CAGE Code

77RA5

NAICS Code

423420

532420

RICOH
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